

**REQUEST FOR PROPOSALS
FOR
AIRFIELD PAINTING & CRACK SEALING**

At

Wilmington International Airport

Published: December 29, 2022

SUBMITTALS DUE:

January 23, 2023 at 2:00 PM Eastern Time

Via email to

Gdick@flyilm.com

DESIGNATED AIRPORT CONTACT:

Granseur Dick

Deputy Airport Director – Operations & Facilities

Email: gdick@flyilm.com

Keaghon Stark

Facilities Manager

Email: Kstark@flyilm.com

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Section I: Airport Background and General Information

1.1 Airport Background

In 2019, the Airport served over 1,000,000 passengers, with over 3,000 travelers (enplaning and deplaning) passing through the Airport each day. 2019 was a record year for the Airport. The Airport currently offers non-stop service to 12 non-stop destinations on American, Avelo, Delta and United. The Airport has recovered to 2019 levels as of November 2022. Two runways are served by full-length parallel taxiway systems. The primary runway, 06-24, is 8,016' long and 200' wide, 17-35 is 7,754' long and 200' wide. The Airport is planning a runway rehabilitation project for RWY 06-24 during 2024 or 2025 calendar year. The rehabilitation project will include new runway markings by the rehabilitation contractor.

1.2 Airport Governance

The Airport is operated by the New Hanover County Airport Authority ("Authority"). The Authority is governed by a board of seven directors, each of whom is appointed by the New Hanover County Commissioners, for a term of four years. The Authority has broad power to contract with vendors at the Airport.

1.3 Scope of Work

The New Hanover County Airport Authority is soliciting bids for a qualified contractor to perform airfield painting and crack sealing for a 4-year contract period. The majority of work scope will be completed during daylight hours, except for Runway intersections which may require night-time closures from midnight to 5 AM (after the last commercial flight). All markings and materials should be compliant with current Part-139 requirements, specifications and associated FAA Advisory Circulars. The work shall be guaranteed for 1 year and completed within a reasonable amount of time agreed upon by both parties. All work must be completed by April 10, 2023 for the first year and the second week of April each year after. The work must be performed with large commercial grade equipment. It is anticipated that years one and three will include full airfield markings of all runways, taxiways, and movement area markings. Years two and four will include touch up markings as required, including restriping of commercial service ramp markings. The scope shall

also include rubber/ dirt removal each year to facilitate painting activities. The year three full painting shall not include work for RWY 06-24.

Section II: Bid Requirements and Submittal Process

2.1 Deadline for Submittal

Bids must be received by the Authority no later than 4:30 p.m. eastern time on January 23, 2023, (the "Proposal Deadline"). Proposals received after the deadline will be returned to sender unopened.

2.2 Site Inspection

Contractors are encouraged and may request an on-site inspection by appointment only. Please contact Keaghon Stark at Kstark@flyilm.com to request such an appointment.

2.3 Manner of Submittal

Contractors shall submit 1 sealed hard copy of its proposal to 1740 Airport Blvd. Wilmington NC, 28405 attention Granseur Dick. The package shall clearly state that the contents are "Proposal for Airfield Painting & Crack Sealing".

2.4 Communications Regarding RFP

Any communications regarding matters of process or procedure or questions for clarification or interpretation about this RFP must be submitted by email to Granseur Dick, Deputy Airport Director – Operations and Facilities for the Airport (gdick@flyilm.com) prior to 5:00pm EST January 16, 2023. No oral interpretation or clarification of the RFP will be made, and Contractors may not rely on any.

All responses to questions and any supplemental instructions will be made in the form of written addendum or clarification issued to all known

Contractors and published on the Airports RFP page at <https://flyilm.com/airport-documents/>. The Contractors will be responsible for acknowledging all addenda in their submitted proposals. Failure of any Contractor to receive any such addendum or clarification will not relieve said Contractor from any obligation contained therein. Failure to acknowledge all issued addenda may disqualify a proposal.

2.5 Other Proposal Conditions

This RFP will in no manner be construed as a commitment on the part of the Authority to award a contract. The Authority reserves the right to reject any or all proposals, to waive minor irregularities in the RFP process or in the proposals, to re-advertise this RFP, to postpone or cancel this process, to select and procure parts of services, and to change or modify the RFP schedule at any time. The contract will be awarded to the lowest qualified bidder that must have at least 5 years of airfield painting. The cost of preparing a proposal will be the responsibility of the Contractors. The Authority will not compensate Contractor for any expenses incurred by the Contractors as a result of this RFP process.

SECTION III: Contents and Format of Proposals

3.1 Contents of proposal

The proposal must include a letter of transmittal certifying the material accuracy of all factual representations in the proposal, signed by an individual authorized to execute binding legal documents on behalf of the Contractor, whose signature is attested to by a notary public or, in the case of a corporation, the corporate secretary.

The cover letter should include the following statement: **“The factual information contained in this Proposal or any part thereof, is true, accurate, and complete in all material respects.”**

The cover letter must provide the name, title, address, email, and telephone and facsimile numbers of the Contractor’s point of contact for the proposal,

along with the name, title, address, email, and telephone and facsimile numbers of the executive that has the authority to contract with the Authority.

3.2 Cost Estimate

The Contractor shall provide a lump sum price for all work in the scope (sum of all 4 years) which shall also be broken down by cost per year performed (years 1 through 4). Contractor's proposal shall include a detailed cost estimate for the total airfield painting project to include unit prices, labor rates, equipment charges and markup for material sufficient for estimating value of potential change orders. Unless otherwise agreed to by the Authority, the contract will be awarded for the project lump sum price of the 4 year total. Contractor shall be aware that project payments will be made annually following completion of that year's work.

3.3 Contractor Licenses and Insurance Certificates

The Contractor must include proof of contractor licenses, business certifications and applicable insurance certificates. Commercial General Liability shall maintain Commercial General Liability (CGL) with a total limit of not less than \$5,000,000 each occurrence for bodily injury and property damage. Contractor shall maintain Workers' Compensation as required by the State of North Carolina and Employer's Liability Insurance. The Employer's Liability, and if necessary, CUL insurance shall not be less than \$5,000,000 each accident for bodily injury by accident, \$5,000,000 each employee for bodily injury by disease, and \$5,000,000 policy limit. Contractor shall maintain Business Auto Liability and, if necessary, CUL insurance with a limit of not less than \$5,000,000 combined single limit. Such insurance shall cover liability arising out of any auto, including owned, hired, and non-owned autos.

3.4 Qualified Bidders

The Contractor should provide evidence of all relevant experience in providing the same or similar work at commercial service airports. Contractor shall at minimum have evidence of satisfactorily completed full airfield markings at five (5) commercial service airports over the last three (3) year period. Contractor shall state its ability to self-perform airfield and security escort for its crews within active airfield operations areas. Contractor shall

provide the names and contact information of three (3) airport references who can speak to Contractor's performance marking projects in the last 24 months.

3.5 Bid Selection

Bids will be opened at 1740 Airport Blvd., Suite 12, Wilmington International Airport, Wilmington, NC 28405 promptly at 4:30 PM EST on January 23rd and publicly read aloud. Any bids arriving after 4:30 PM EST will not be opened.

The bid will be awarded to the lowest price for the 4-year contract term as offered by qualified contractors. Contract award is anticipated to be made at the February 1, 2023 New Hanover County Airport Authority Meeting.

SECTION IV

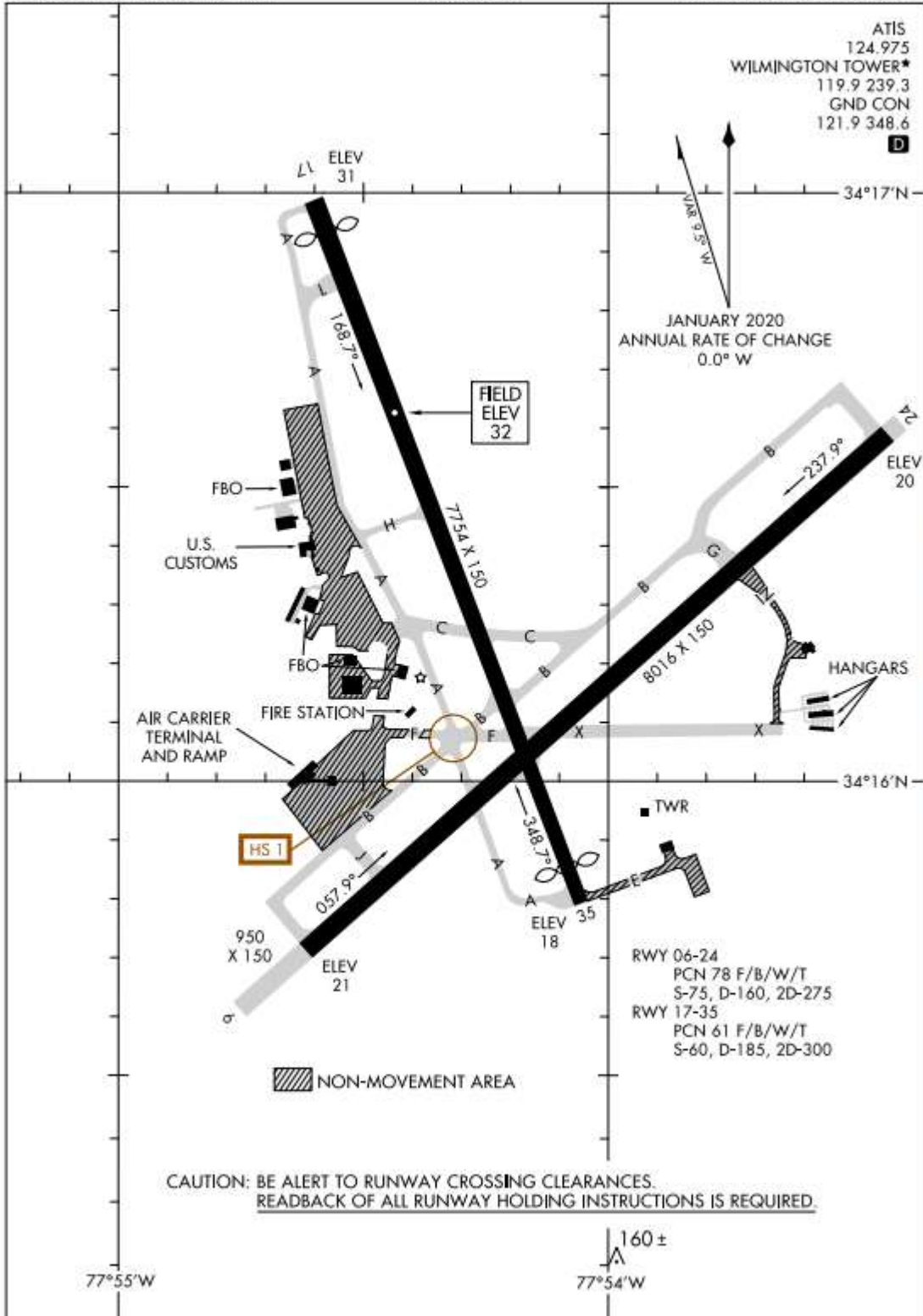
Exhibits

22251

AIRPORT DIAGRAM

AL-459 (FAA)

WILMINGTON INTL (ILM) WILMINGTON, NORTH CAROLINA



SE-2, 29 DEC 2022 to 26 JAN 2023

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WILMINGTON, NORTH CAROLINA WILMINGTON INTL (ILM)

AIRFIELD LAYOUT



2019 Aerial Photograph