



ILM

WILMINGTON INTERNATIONAL AIRPORT

***New Hanover County
Airport Authority
Meeting***

Wednesday, May 6, 2026

5:00 PM

ILM Executive Conference Room



*New Hanover County Airport Authority
Meeting Agenda
May 6, 2026– 5 pm*

- Call to Order
- Pledge of Allegiance
- Code of Ethics Clause
- Approval of Minutes Tab 1
- Consent Agenda Tab 2
- Public Comments (Limited to 3 Minutes)
- Staff Reports
 - Finance, Marketing & Air Service & Business Development Tab 3
 - Operations & Facilities Tab 4
 - Director’s Report Tab 5
- Unfinished Business/New Business/Adjournment Tab 6



New Hanover County Airport Authority Code of Ethics

In accordance with the New Hanover County Board of Commissioners Resolution Adopting a Code of Ethics, adopted on January 5, 2015, and updated on January 9, 2023, it is the duty of all County boards and committees to respect and abide by the New Hanover County Code of Ethics in the performance of their duties.

More specifically all Airport Authority members should:

1. obey all applicable laws;
2. uphold the integrity and independence of the Authority;
3. avoid impropriety;
4. faithfully perform the duties of the office; and,
5. conduct the affairs of the Authority in an open and public manner.

It is further the duty of every Authority member to avoid both conflicts of interest and appearances of conflicts. Does any member have any known conflict of interest or appearance of conflict with respect to any matters coming before the Authority today? If so, please identify the conflict or appearance of conflict and refrain from any undue participation in the particular matter involved.



Tab 1

Approval of Minutes

The Authority has been provided a copy of the minutes for the following:

- April 1, 2026, Airport Authority meeting
- April 1, 2026, Closed session meeting



Tab 2

Consent Agenda

a. None.

Staff Reports

Committee	Airport Authority Members	Staff Members
Finance, Marketing, Air Service & Business Development– Tab 3 <ul style="list-style-type: none"> • Monthly Financial Report • Monthly Activity and Performance Report • Marketing & Air Service Development Report • HR Report 	Andrew Jones Spruill Thompson	Bob Campbell/Jeff Bourk
Business Development - Tab 3 <ul style="list-style-type: none"> • Business Park Development Report • Airside & Terminal Development Report • Phase 2 Business Park Report • Advertising Report 	Faison Gibson LeAnn Pierce	Bob Campbell/Jeff Bourk
Operations and Facilities – Tab 4 <ul style="list-style-type: none"> • Construction/Expansion Report • Facilities/IT Report • Operations Report • General Aviation Report 	Jason Thompson Wanda Copley	Granseur Dick/Jeff Bourk
Executive Committee <ul style="list-style-type: none"> • Legislative Priorities (consult with LeAnn Pierce as necessary) • Capital Budget Planning (beyond 1 year to 5 years) • General Update 	Spruill Thompson, Past Chair Nick Rhodes, Chair Jason Thompson, Vice Chair ** In the event any of the above are unable to attend, the Secretary, Faison Gibson, shall attend.	Jeff Bourk
Director’s Report – Tab 5	Will include updates from Executive Committee as necessary	



ILM

Tab 3

Finance, Marketing, Air Service & Business Development

- **Action Items**

- a. Recommend approval of the Fifth Amendment to Sublease of CIL ILM 2, LLC term sheet for which extends the financing period to March 31, 2027. All other dates, including Rent Commencement, remain the same.
- b. Recommend approval of the Fourth Amendment to Sublease of CIL ILM 3, LLC term sheet for which extends the financing period to March 31, 2028. All other dates, including Rent Commencement, remain the same.
- c. Recommend proposed FY27 budget be made available for public comment for a period of twenty (20) days.





Tab 3

ILM Finance, Marketing, Air Service & Business Development

Information Items

- Monthly Financials
- Marketing Report
- HR Report
- Business Development Report
- FY 27 Draft Budget
- Water Damage in BMS





Wilmington International Airport

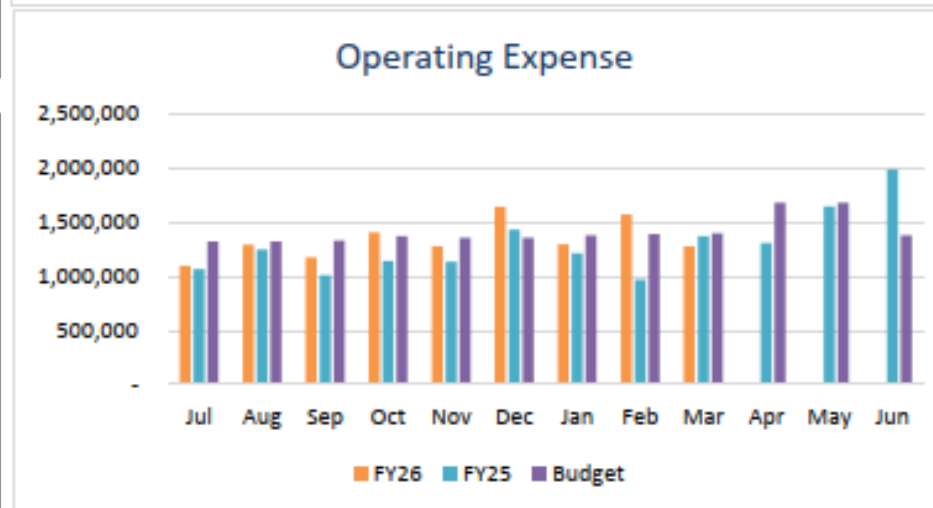
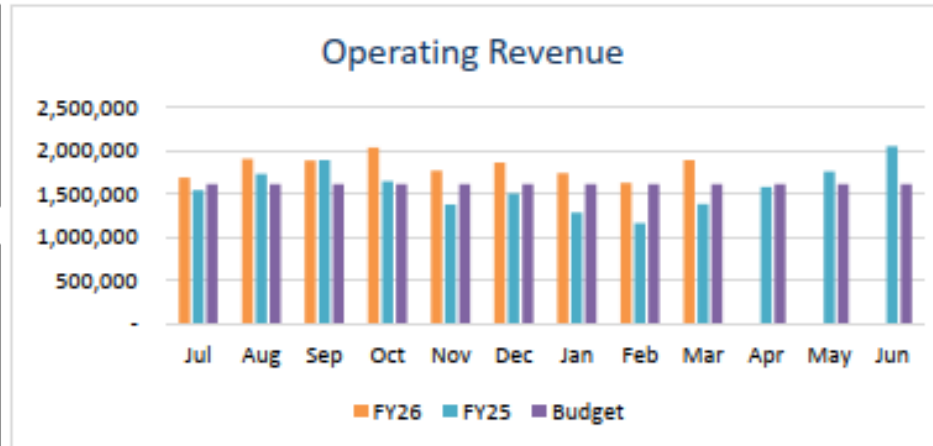
Monthly Financial Summary

March

Summary	Actual	Budget	Prior Year	Act vs. Bud	Act vs. PY
Monthly Revenue	2,048,652	1,803,408	1,646,826	13.6%	24.4%
Monthly Expense	1,280,212	1,398,252	1,393,146	-8.4%	-8.1%
YTD Revenue	18,192,054	16,230,672	15,958,630	12.1%	14.0%
YTD Expense	12,047,444	12,235,261	10,782,680	-1.5%	11.7%

Revenue	Actual	Budget	Prior Year	Act vs. Bud	Act vs. PY
Aviation	245,069	204,500	194,529	19.8%	26.0%
Parking Lot	771,520	629,650	506,892	22.5%	52.2%
Rent	512,543	502,799	393,965	1.9%	30.1%
Commissions	300,362	240,084	239,994	25.1%	25.2%
Other	69,671	43,042	51,979	61.9%	34.0%

Expense	Actual	Budget	Prior Year	Act vs. Bud	Act vs. PY
Salaries/Benefits	489,386	558,168	412,372	-12.3%	18.7%
Contracted Services	232,887	212,166	243,938	9.8%	-4.5%
Utilities	67,406	77,500	67,081	-13.0%	0.5%
Repairs & Maint	145,049	109,168	171,010	32.9%	-15.2%
Professional Srvc	94,874	97,916	79,887	-3.1%	18.8%
Advertising/Mktg	73,876	125,000	146,430	-40.9%	-49.5%
Insurance	95,674	120,917	95,523	-20.9%	0.2%
Business Park	18,813	36,250	10,490	-48.1%	79.3%
Other	62,247	61,167	146,328	1.8%	-57.5%



Summary of Significant Monthly Activity

Revenue				Expense	
<p>March passenger numbers improved over 5% over last year. The increased passenger numbers resulted in increased revenue across all major revenue categories. Stable parking conditions helped to bolster parking revenue.</p>				<p>Salaries/Benefits - ILM had three open full-time positions and two part-time positions during the month of March.</p>	
	Mar 25	25-Mar	Change	<p>Contracted services - includes NHCSO service, parking lot management, employee screening, terrazzo cleaning, and golf cart service (not in service last year).</p>	
Landing fees	158,977	136,260	16.7%	<p>Repairs and Maintenance - includes \$7k of vehicle upgrades, \$28k for annual ARFF vehicle inspections, \$17k for new ARFF vehicles tires, and \$14k to repair mower</p>	
Fuel flowage fees	47,647	43,878	8.6%	<p>Professional Service - includes audit, legal and other professional services. March included \$59k in legal payments.</p>	
Rental car comm	196,302	161,794	21.3%	<p>Advertising/Marketing - monthly expense reflects the initial payments on the new marketing campaign that was rolled out during the month.</p>	
Food commission	84,494	66,347	27.4%	<p>Other - includes equipment leasing, conference expense, and air service.</p>	
Parking	771,520	506,892	52.2%		
Enplanements	64,370	61,161	5.2%		



Marketing Report

Social Media Metrics: Jan. 1, 2026-April 28, 2026

Total Audience	49,121	(+11.3% YoY)
Impressions	6,739,541	(+123.5% YoY)

Website Metrics: Jan. 1, 2026-April 15, 2026

Total website users: 138,744 (+6.41% YoY)

Clicks to Airline Websites: Jan. 1, 2026-April 15, 2026

Total airline clicks 42,833 (-12.2% YoY)

- American 23%
- Avelo 21%
- Breeze 21%
- Delta 11%
- Jet Blue 11%
- United 8%
- Sun Country 5%

Top Performing Social Media Post April 2026 (as of 4/28/26)

The Wings Over Carolina Beach Air Show is taking flight the weekend of April 24 & 25! 🛩️

ILM is proud to serve as a presenting sponsor for this exciting community event celebrating aviation and honoring our military history.

- 📍 Carolina Beach, NC
- 🕒 The airshow kicks off Friday at 3:00 PM and Saturday at 2:00 PM
- 🆓 FREE admission

Come early and catch great performances before the airshow begins! Enjoy live music throughout the day at [Sunny Daze Smokehouse](#), [Hurricane Alley's CB](#) (private event on Saturday), and [Silver Dollar / Top Dollar](#) starting at 12:00 PM on Friday and 11:30 AM on Saturday.

Bring your friends, find a spot along the beach, and get ready for incredible aerial performances right over the shoreline.

Learn more and plan your visit:

👉 <https://www.ilmairshow.com/>

🗨️ Please note: this event is weather dependent.

#FlyILM #WingsOverCarolinaBeach #AirShow





Tab 4

Operations & Facilities

- **Action Items**

- Recommend approval of a work authorization for 30% design of outbound bag expansion program to The Wilson Group Architects, NTE \$131,139, pending IFE review.
- Recommend amending Vision Plan schedule and staff goals to align with expanded scope of outbound bag screening and makeup project.
- Recommend approval of work authorizations for AVCON Inc. for design of Hall Drive Extension in two phases, pending IFE review.
 - Schematic Phase (30%) NTE \$312,956
 - 100% Design NTE\$_____
- Recommend authorization for staff to approve potential Change Order #2 to ST Wooten as necessary to add paving scope fully expending all FAA funds for Runway 6-24 Rehabilitation Phase 1, NTE \$89,000.



Tab 4

Operations & Facilities

Information Items

- Construction/ Capital Improvements Report
 - Phase 2 – Deck construction and grading underway. [Photos](#)
 - *NHCAA Tour of project site & Frontier Scientific May 6th at 4 PM*
 - East Ramp Utility Project – CFPUA easement language in progress, expected board action for June meeting.
 - Runway 6-24 Rehab – Ahead of schedule and budget, expected completion by mid-June, 2026
- General Facilities/IT Report - None.
- Airport Operations [Chart](#)
- [Director's Report](#)

Overnight Gate Allocation – Peak Day July



- American
- Delta
- United

Tab 4 Operations & Facilities





Tab 4 Operations & Facilities

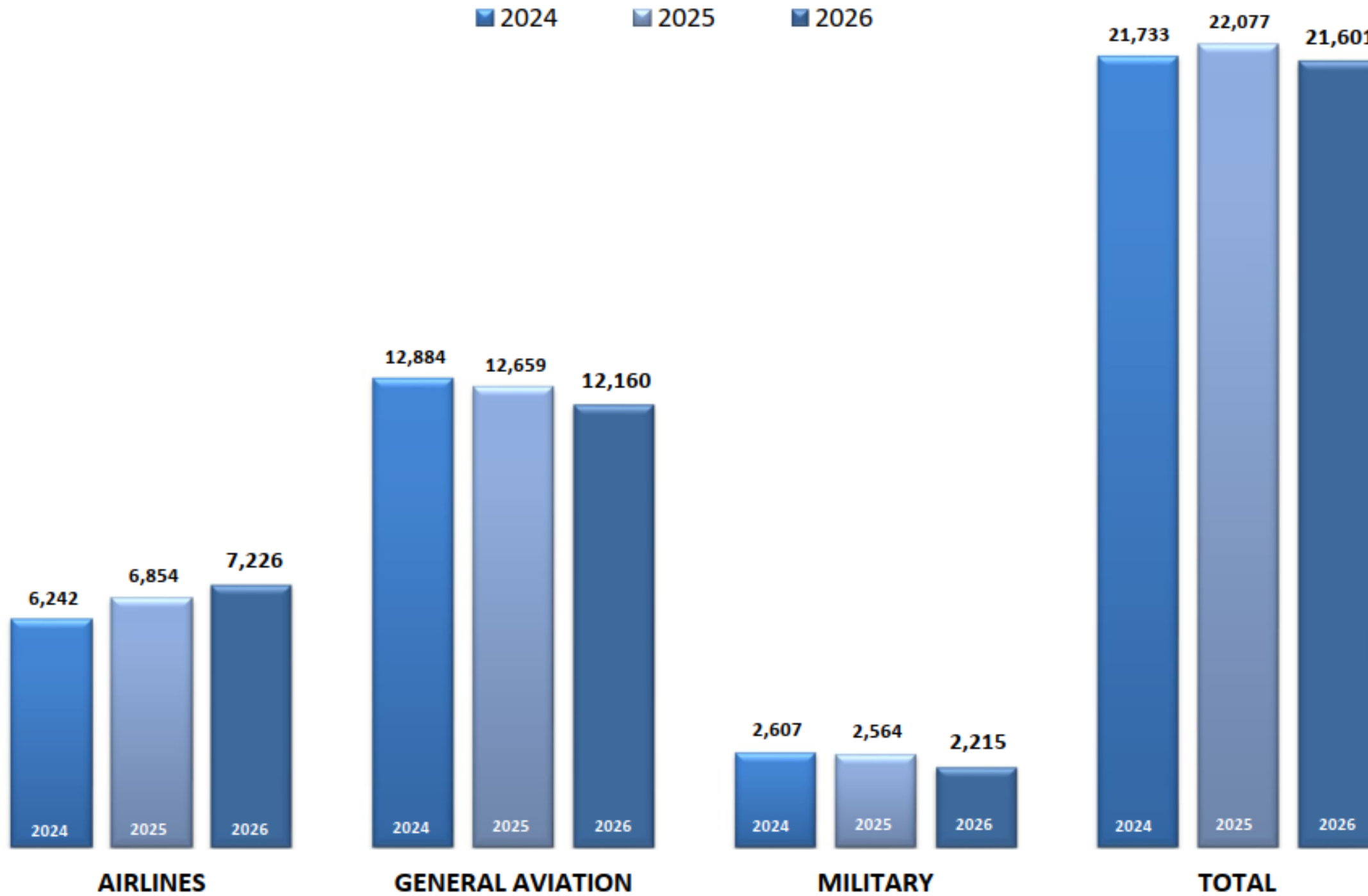




AIRPORT OPERATIONS

JANUARY-MARCH

Calendar YTD Cumulative Total



Source: ILM ATCT



Tab 5

Director's Report

- **Action Items - None.**
- **Information Items**
 - a. Air Service Activity Reports [→](#)
 - b. Community Outreach Events
 - Coastal Carolina Women's Club Speaker
 - Azalea Festival Parade and Static Display at ILM
 - Honor Flight
 - Autism Takes Flight
 - Chamber Leadership Development Academy
 - Chamber Intercity Visit - Asheville NC
 - Wings over Carolina Beach Airshow
 - Chamber Encounter Wilmington - Transportation & Infrastructure
 - Wilmington Lions Speaker
 - Ward & Smith Speaker
 - c. Azalea Festival Static Display (April 11th and 12th) [Show pictures](#)
 - d. Honor Flight (April 18th) [Show pictures](#)
 - e. Autism Takes Flight (April 18th) [Show pictures](#)
 - f. Chamber Intercity Visit to Asheville, NC (April 22-24) [Show pictures](#)
 - g. Air Show Update (April 24th & 25th) [Show pictures](#)



Azalea Festival Static Display April 11 & 12





Honor Flight April 18th



[Director's Report](#)





Autism Takes Flight
April 18th



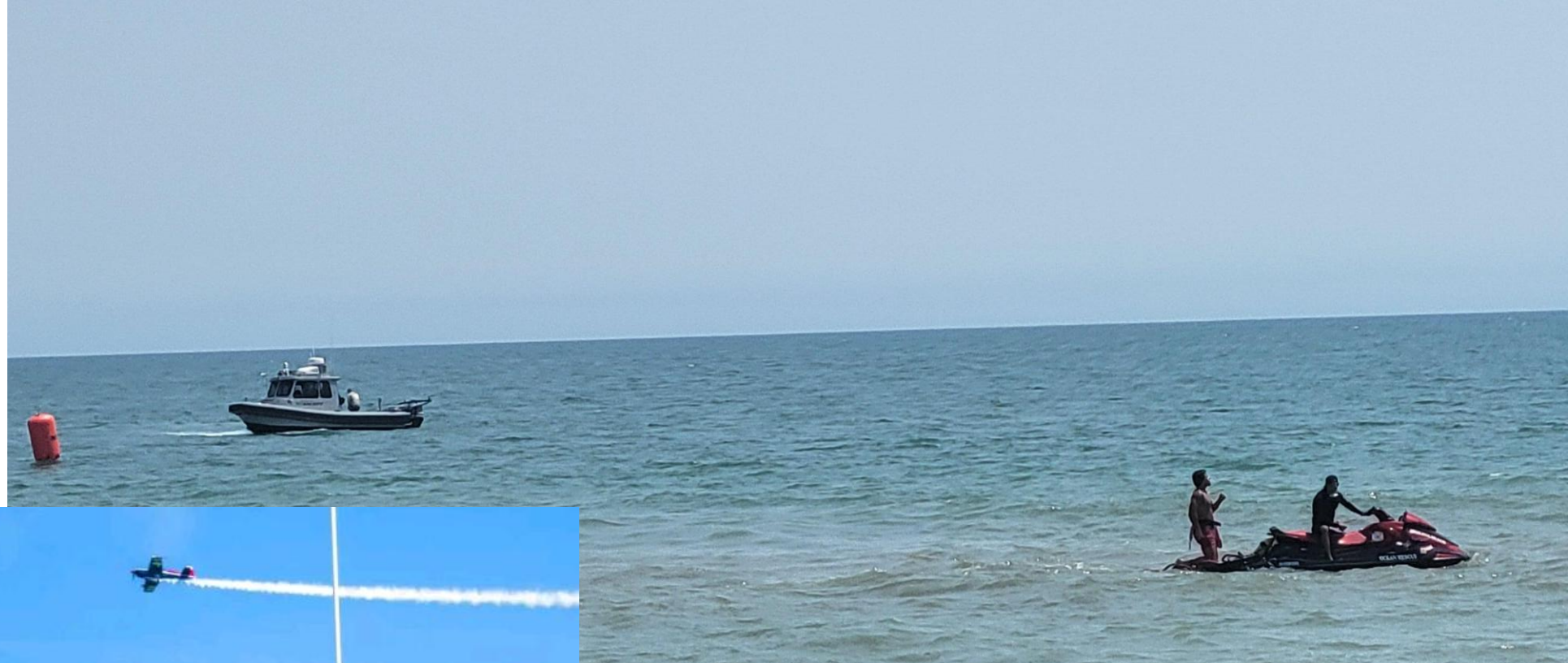
Chamber Intercity Trip to Asheville, NC – ILM Update and Tour





Chamber Intercity Trip to Asheville, NC





[Director's Report](#)



Agency Boats in the Water; Sponsors Logo Wraps on Warbird Thunder Planes; ILM ARFF watching the show; and Civil Air Patrol ready to keep swimmers close to shore



Skydive Coastal Carolinas

Marco Bouw



Rooster Aerobatics



Doug Litton



Warbird Thunder



John Hampton



[Director's Report](#)



Wings Over Carolina Beach – Incident Command Center

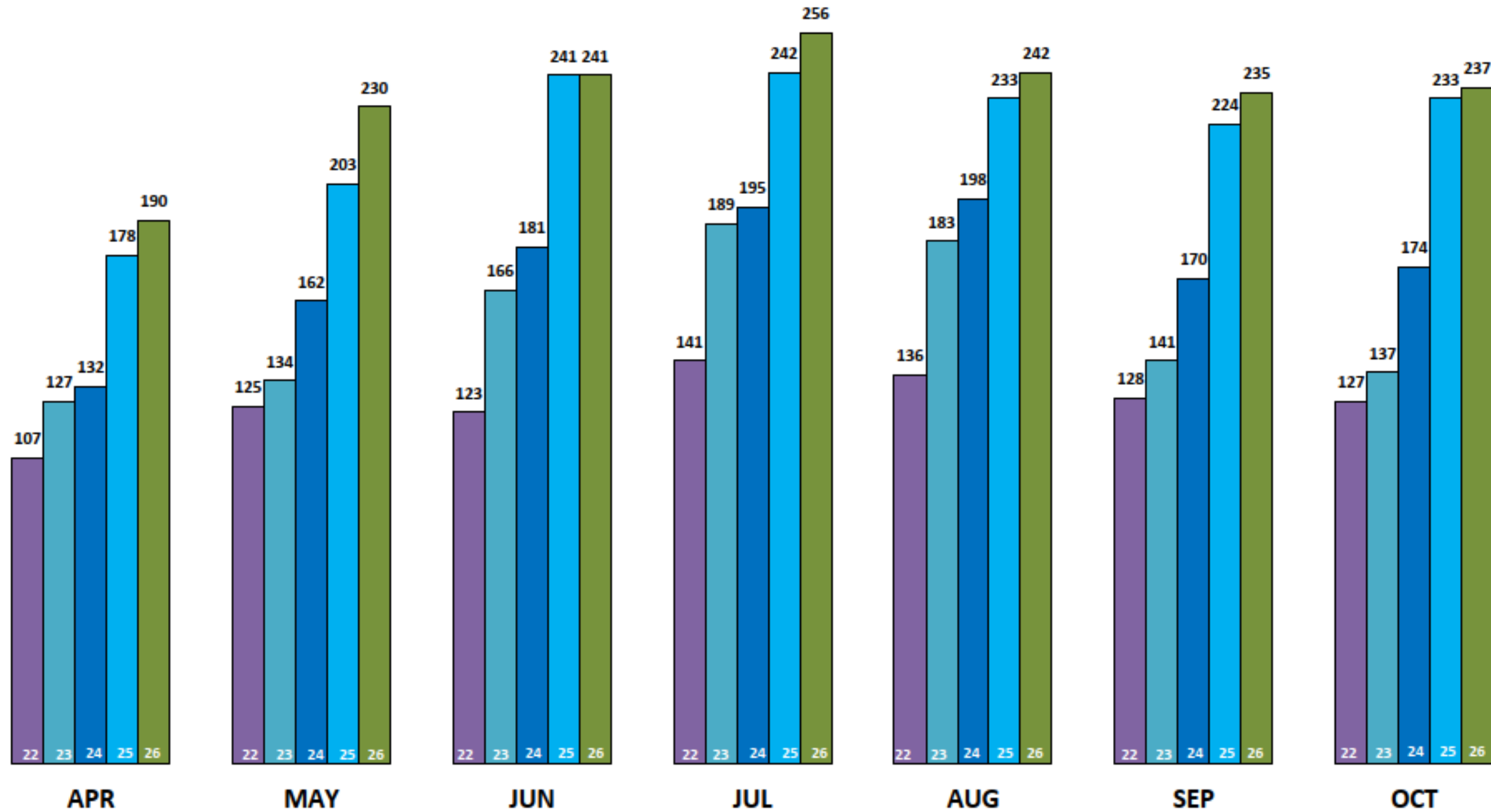




SEAT CAPACITY APRIL-OCTOBER

Thousands of total seats (inbound and outbound)

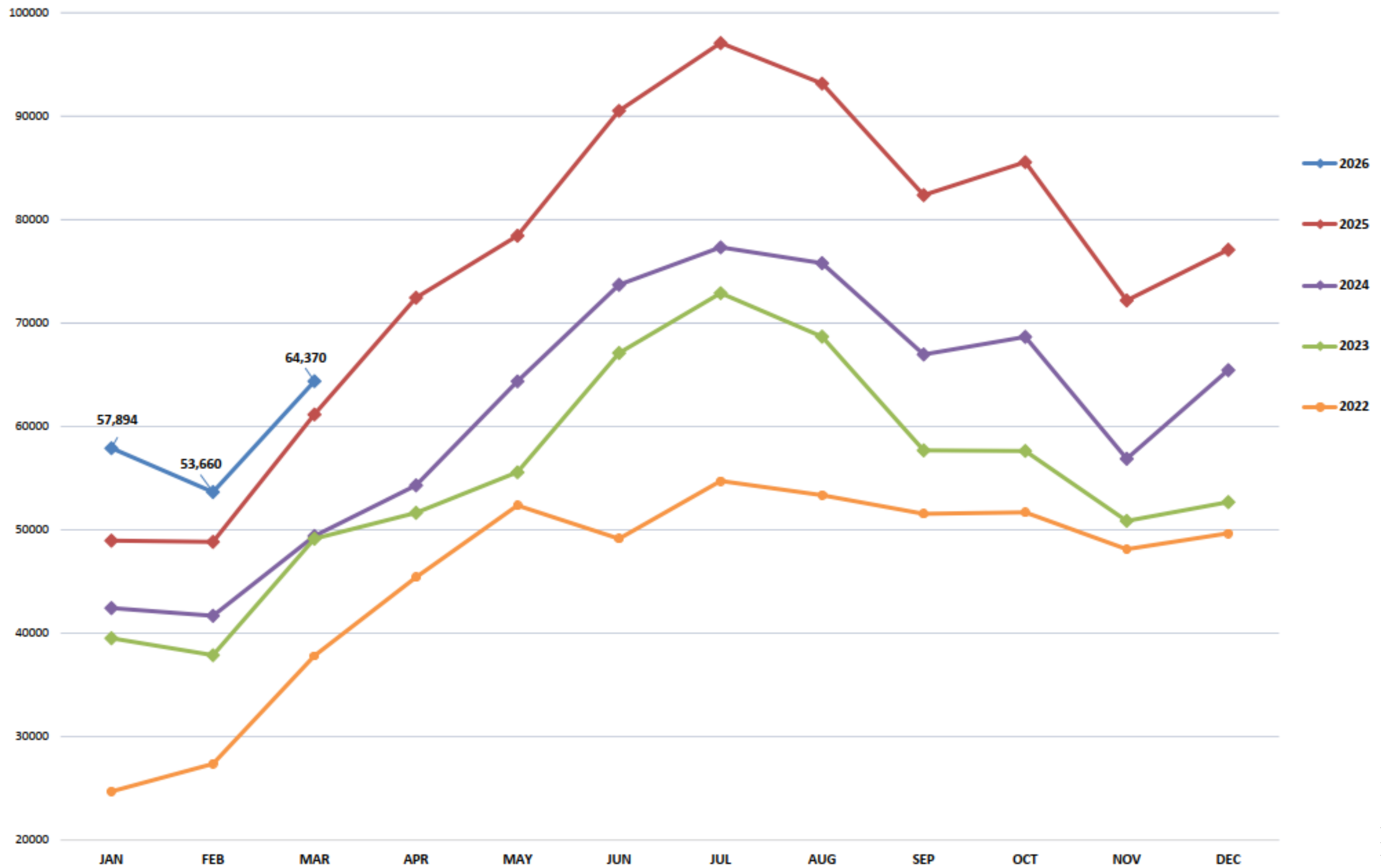
2022 2023 2024 2025 2026





MONTHLY PASSENGER ENPLANEMENTS

2022 - 2023 - 2024 - 2025 - 2026



Source: Airline Passenger Statistics; ILM Airline Station Managers



MAY 2026

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
					Finance Committee	
3	4	5	6	7	8	9
		Executive Committees	Airport Authority Meeting			
10	11	12	13	14	15	16
17	18	19	20	21	22	23
	ILM Aerospace Foundation					
24	25	26	27	28	29	30
	Memorial Day Admin Offices Closed					
31						



JUNE 2026

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	6
	Facilities & Business Development Committees	Finance & Executive Committees	Airport Authority Meeting			
7	8	9	10	11	12	13
14	15	16	17	18	19	20
					Juneteenth	
21	22	23	24	25	26	27
				Faison Gibson's Birthday		
28	29	30				



Tab 6

- **Unfinished Business**

Closed session to consult with legal counsel pursuant to N.C.G.S. §143-318.11(a)(3) and to discuss matters relating to the expansion of industries & Economic Development pursuant to N.C.G.S. §143-318.11(a)(4).

- **New Business**

- **Adjournment**