



**ILM**

WILMINGTON INTERNATIONAL AIRPORT

***New Hanover County  
Airport Authority  
Meeting***

***Wednesday, June 3, 2026***

***5:00 PM***

***ILM Executive Conference Room***



*New Hanover County Airport Authority  
Meeting Agenda  
June 3, 2026– 5 pm*

- Call to Order
- Pledge of Allegiance
- Code of Ethics Clause
- Employee Recognition
- Approval of Minutes Tab 1
- Consent Agenda Tab 2
- Public Comments (Limited to 3 Minutes)
- Staff Reports
  - Finance, Marketing & Air Service & Business Development Tab 3
  - Operations & Facilities Tab 4
  - Director’s Report Tab 5
- Unfinished Business/New Business/Adjournment Tab 6



## New Hanover County Airport Authority Code of Ethics

In accordance with the New Hanover County Board of Commissioners Resolution Adopting a Code of Ethics, adopted on January 5, 2015, and updated on January 9, 2023, it is the duty of all County boards and committees to respect and abide by the New Hanover County Code of Ethics in the performance of their duties.

More specifically all Airport Authority members should:

1. obey all applicable laws;
2. uphold the integrity and independence of the Authority;
3. avoid impropriety;
4. faithfully perform the duties of the office; and,
5. conduct the affairs of the Authority in an open and public manner.

It is further the duty of every Authority member to avoid both conflicts of interest and appearances of conflicts. Does any member have any known conflict of interest or appearance of conflict with respect to any matters coming before the Authority today? If so, please identify the conflict or appearance of conflict and refrain from any undue participation in the particular matter involved.



# Employee Recognition



Christina Hearn and Catherine Durrett on successfully graduating from the ARFF Basic Course!



Chris Knight on passing the A.A.A.E. Airport Master Firefighter (A.M.F.) exam



# Tab 1

## Approval of Minutes

The Authority has been provided a copy of the minutes for the following:

- May 6, 2026, Airport Authority meeting



# Tab 2

## Consent Agenda

- a. None.

# Staff Reports

Committee	Airport Authority Members	Staff Members
<b>Finance, Marketing, Air Service &amp; Business Development– Tab 3</b> <ul style="list-style-type: none"> <li>• Monthly Financial Report</li> <li>• Monthly Activity and Performance Report</li> <li>• Marketing &amp; Air Service Development Report</li> <li>• HR Report</li> </ul>	Andrew Jones Spruill Thompson	Bob Campbell/Jeff Bourk
<b>Business Development - Tab 3</b> <ul style="list-style-type: none"> <li>• Business Park Development Report</li> <li>• Airside &amp; Terminal Development Report</li> <li>• Phase 2 Business Park Report</li> <li>• Advertising Report</li> </ul>	Faison Gibson LeAnn Pierce	Bob Campbell/Jeff Bourk
<b>Operations and Facilities – Tab 4</b> <ul style="list-style-type: none"> <li>• Construction/Expansion Report</li> <li>• Facilities/IT Report</li> <li>• Operations Report</li> <li>• General Aviation Report</li> </ul>	Jason Thompson Wanda Copley	Granseur Dick/Jeff Bourk
<b>Executive Committee</b> <ul style="list-style-type: none"> <li>• <b>Legislative Priorities</b> (consult with LeAnn Pierce as necessary)</li> <li>• <b>Capital Budget Planning (beyond 1 year to 5 years)</b></li> <li>• <b>General Update</b></li> </ul>	Spruill Thompson, Past Chair Nick Rhodes, Chair Jason Thompson, Vice Chair ** In the event any of the above are unable to attend, the Secretary, Faison Gibson, shall attend.	Jeff Bourk
<b>Director’s Report – Tab 5</b>	Will include updates from Executive Committee as necessary	



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## Tab 3

# Finance, Marketing, Air Service & Business Development

### • Action Items

- a. Approve Letter of Intent with Crown Management Corporation for the construction of a right-hand turn lane from 23<sup>rd</sup> Street into the Crown property located at 2414 North 23<sup>rd</sup> Street.
- b. Approve a second amendment to the lease agreement between Live Oak Bank and Wilmington International Airport to acknowledge Live Oak's fuel farm and add Master Plan Relocation language to the lease.
- c. Approve a fifth amendment to the sublease agreement between CIL ILM 2, LLC and Wilmington International Airport to extend the Financing Period, address off-premises road improvements, reimbursement of stormwater permit application costs, and add newly required non-discrimination language.
- d. Approve a fourth amendment to the sublease agreement between CIL ILM 3, LLC and Wilmington International Airport to extend the Financing Period, address off-premises road improvements, reimbursement of stormwater permit application costs, and add newly required non-discrimination language.
- e. Approve a second amendment to the sublease agreement between ARQ Realty LLC and Wilmington International Airport to extend the Due Diligence period an additional ninety (90) days.
- f. Recommend approval of FY27 budget in the amount of \$78,061,800 (\$17,221,000 operating expense, \$60,840,800 capital expenditures).
- g. Approval of FY26 Budget Amendment to reallocate funds among accounts.
- h. Approval of FY27 Schedule of Fees, Rents, and Charges.





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## Tab 3

# Finance, Marketing, Air Service & Business Development

### Information Items

- Monthly Financials
- Marketing Report
- CFCC lease of building previously leased by Avelo (action item for July)
- HR Report
  - Headcount: 67 (55 full-time; 12 part-time)
  - Hiring: Interviewing for 5 positions (1 dispatch (part-time); 2 maintenance tech I; 2 maintenance tech II)
- Business Development Report
  - Tenants – 39 (32 actively paying rent; 7 in due diligence period of their lease agreements)





# Wilmington International Airport

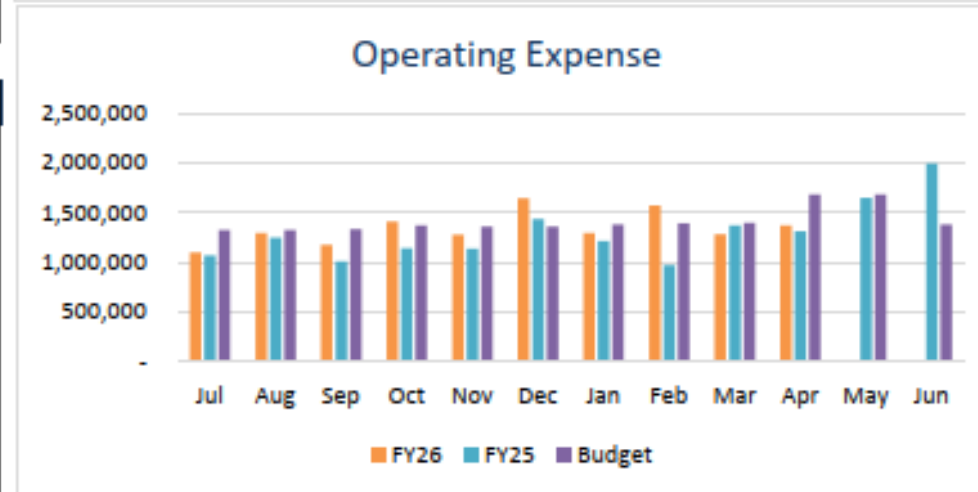
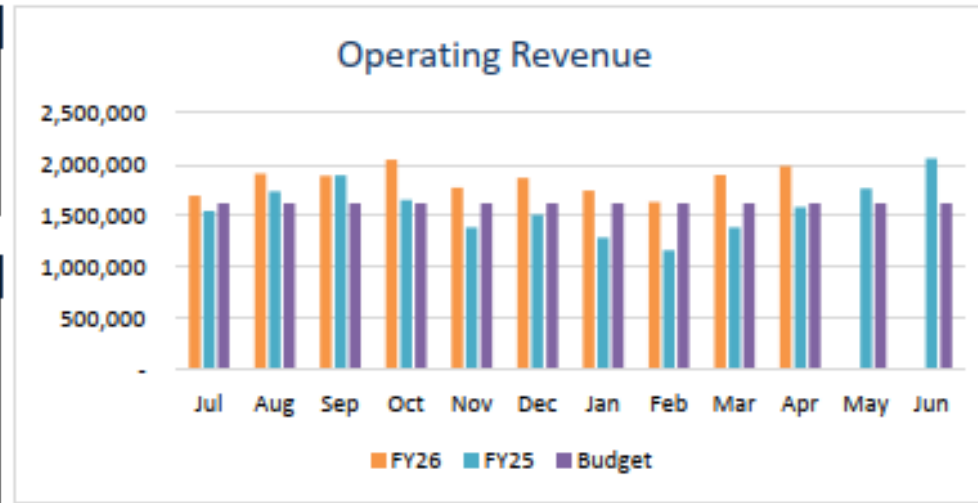
## Monthly Financial Summary

### April

Summary	Actual	Budget	Prior Year	Act vs. Bud	Act vs. PY
Monthly Revenue	2,140,130	1,803,408	1,833,727	18.7%	16.7%
Monthly Expense	1,370,218	1,680,752	1,309,832	-18.5%	4.6%
YTD Revenue	20,332,184	18,034,080	17,792,357	12.7%	14.3%
YTD Expense	13,417,662	13,916,013	11,908,933	-3.6%	12.7%

Revenue	Actual	Budget	Prior Year	Act vs. Bud	Act vs. PY
Aviation	241,766	204,500	216,687	18.2%	11.6%
Parking Lot	733,744	629,650	605,097	16.5%	21.3%
Rent	596,588	502,799	418,929	18.7%	42.4%
Commissions	343,753	240,084	282,550	43.2%	21.7%
Other	69,957	43,042	60,452	62.5%	15.7%

Expense	Actual	Budget	Prior Year	Act vs. Bud	Act vs. PY
Salaries/Benefits	628,248	553,168	411,827	13.6%	52.6%
Contracted Services	242,158	212,166	301,966	14.1%	-19.8%
Utilities	61,204	77,500	62,499	-21.0%	-2.1%
Repairs & Maint	127,906	396,668	70,355	-67.8%	81.8%
Professional Srvc	53,695	97,916	47,248	-45.2%	13.6%
Advertising/Mktg	97,476	125,000	152,998	-22.0%	-36.3%
Insurance	95,674	120,917	95,523	-20.9%	0.2%
Business Park	11,844	36,250	6,560	-67.3%	80.6%
Other	52,012	61,167	160,857	-15.0%	-67.7%



#### Summary of Significant Monthly Activity

Revenue				Expense	
<p>Passenger levels remained high for the month of April which lifted all passenger-related revenue categories. Landing fees were boosted by increased frequency by American Airlines to MIA.</p>				<p>Salaries/Benefits - ILM had four open full-time positions and one part-time positions during the month of March.</p>	
	<b>Apr 26</b>	<b>Apr 25</b>	<b>Change</b>	<p>Contracted services - includes NHCSO service, parking lot management, employee screening, terrazzo cleaning, and golf cart service (not in service last year).</p>	
Landing fees	177,639	147,072	20.8%	<p>Repairs &amp; Maint - budget figure includes airfield painting which has been delayed.</p>	
Fuel flowage fees	41,188	57,170	-28.0%	<p>Professional Services - includes legal fees, lobbyist fees, project management fees.</p>	
Rental car comm	228,853	188,926	21.1%	<p>Advertising/Marketing - the monthly amount reflects the new advertising campaigns that started in April.</p>	
Food commission	93,413	80,245	16.4%		
Parking	733,744	605,097	21.3%		
Enplanements	73,886	72,438	2.0%		



# Marketing Report

## Social Media Metrics: Jan. 1, 2026-May 28, 2026

Total Audience 49,642 (+12% YoY)  
Impressions 10,253,938 (+115% YoY)

## Website Metrics: Jan. 1, 2026-May 17, 2026 (estimated)

Total website users: 180,661 (+1% YoY)

## Clicks to Airline Websites: Jan. 1, 2026-May 17, 2026 (estimated)

Total airline clicks 63,798 (-13% YoY)

- American 23%
- Breeze 21%
- Avelo 20%
- Delta 11%
- Jet Blue 11%
- United 8%
- Sun Country 5%

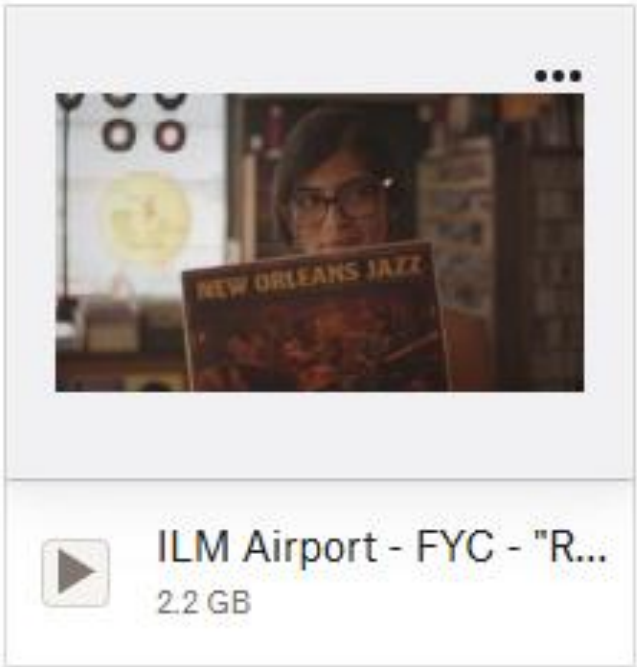
## Top Performing Social Media Posts May 2026 (as of 5/28/26)

The image shows two social media posts from Wilmington International Airport. The first post, dated Friday, May 1, 2026, at 9:28 am EDT, features a photograph of a historic brick building with a steeple and the text: "From cobblestone streets to Fenway seats... Boston is back on JetBlue!". The second post, dated Tuesday, May 26, 2026, at 3:27 pm EDT, features a photograph of a family (a man, a woman, and a child) standing on a beach with their arms raised. The text above the photo reads: "Exciting news! Avelo Airlines' schedule has been extended... Now booking through: January 5th, 2027".

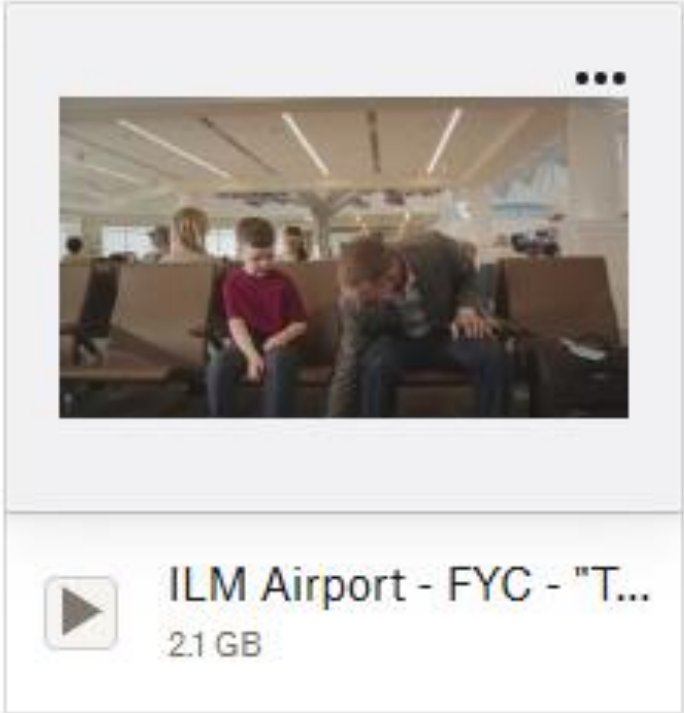


# Marketing Report

## New TV Commercials, Streaming CTV, and Social Clips



*Follow Your  
Curiosity* 





# Tab 4

## Operations & Facilities

- **Action Items**

- a. Recommendation to approve permanent utility easements and [associated maps](#) for CFPUA water and sewer lines associated with the following projects:
  - i. East Ramp utilities along Morris Drive
  - ii. Utilities relocated along Airport Boulevard for terminal curb, road and parking projects
- b. Recommendation to approve award of construction contract to \_\_\_\_\_ as lowest responsive bidder for the North Commercial Apron Expansion project for NTE \$ \_\_\_\_\_ pending final negotiations and legal review and approval of the final contract.



## Tab 4

# Operations & Facilities

## Information Items

- Construction/ Capital Improvements Report
  - Phase 2 – Deck Vertical Circulation Core Under Construction, Grading in progress.  
[Photos](#)
  - East Ramp Utility Project – Waterline testing and final paving to conclude after easement recordation.
  - Runway 6-24 Rehab – Ahead of schedule and budget, expected Runway grooving and markings underway for Phase 1 [Photos](#)
    - Phase 1 Work was completed within budget of CO#1
    - Phase 2 out for bid, bid opening date June 4<sup>th</sup>.
- General Facilities/IT Report
  - PA System Renovations Underway, expected complete this month
- Airport Operations [Chart](#)
- [Director's Report](#)



# Tab 4 Operations & Facilities

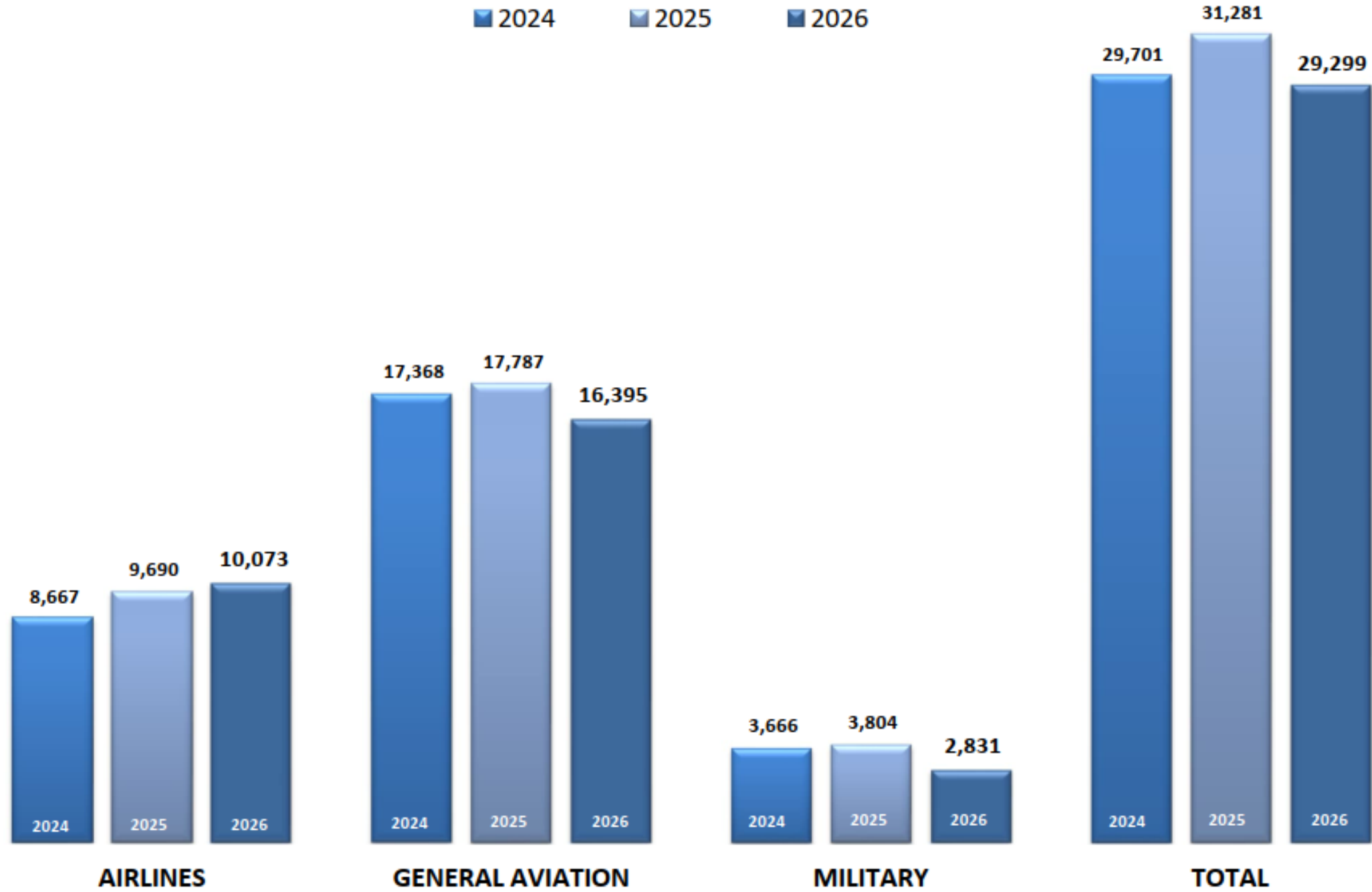




# AIRPORT OPERATIONS

## JANUARY-APRIL

Calendar YTD Cumulative Total



Source: ILM ATCT



# Tab 5

## Director's Report

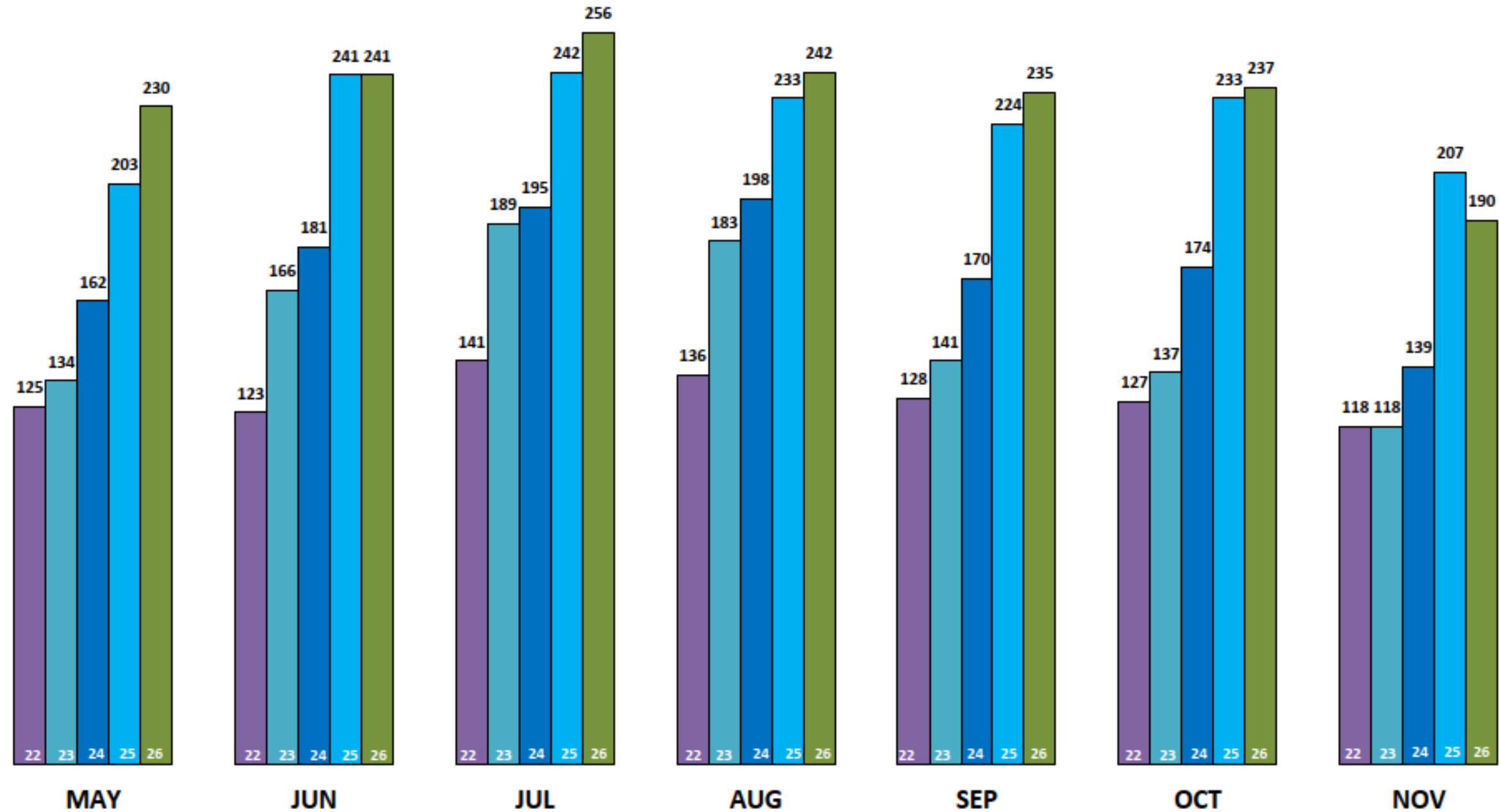
- **Action Items**
- **Information Items**
  - a. Air Service Activity Reports [→](#)
  - b. Industry Impacted by Fuel Costs [→](#)
  - c. Part 150 Update – Letter to Community [→](#) fix link
  - d. Community Outreach Events
    - Ward & Smith Speaker
    - RCA Economic Development Committee Mtg. ILM update
    - YMCA Speaker
    - OLLI @ UNCW – Airport Tour and Update
    - Wilmington Rotary Club Speaker
    - PROTE Chamber at ILM for GA pilots [→](#) fix link
    - ILM ASF GA Event ILM update [→](#) Fix link



# SEAT CAPACITY MAY-NOVEMBER

Thousands of total seats (inbound and outbound)

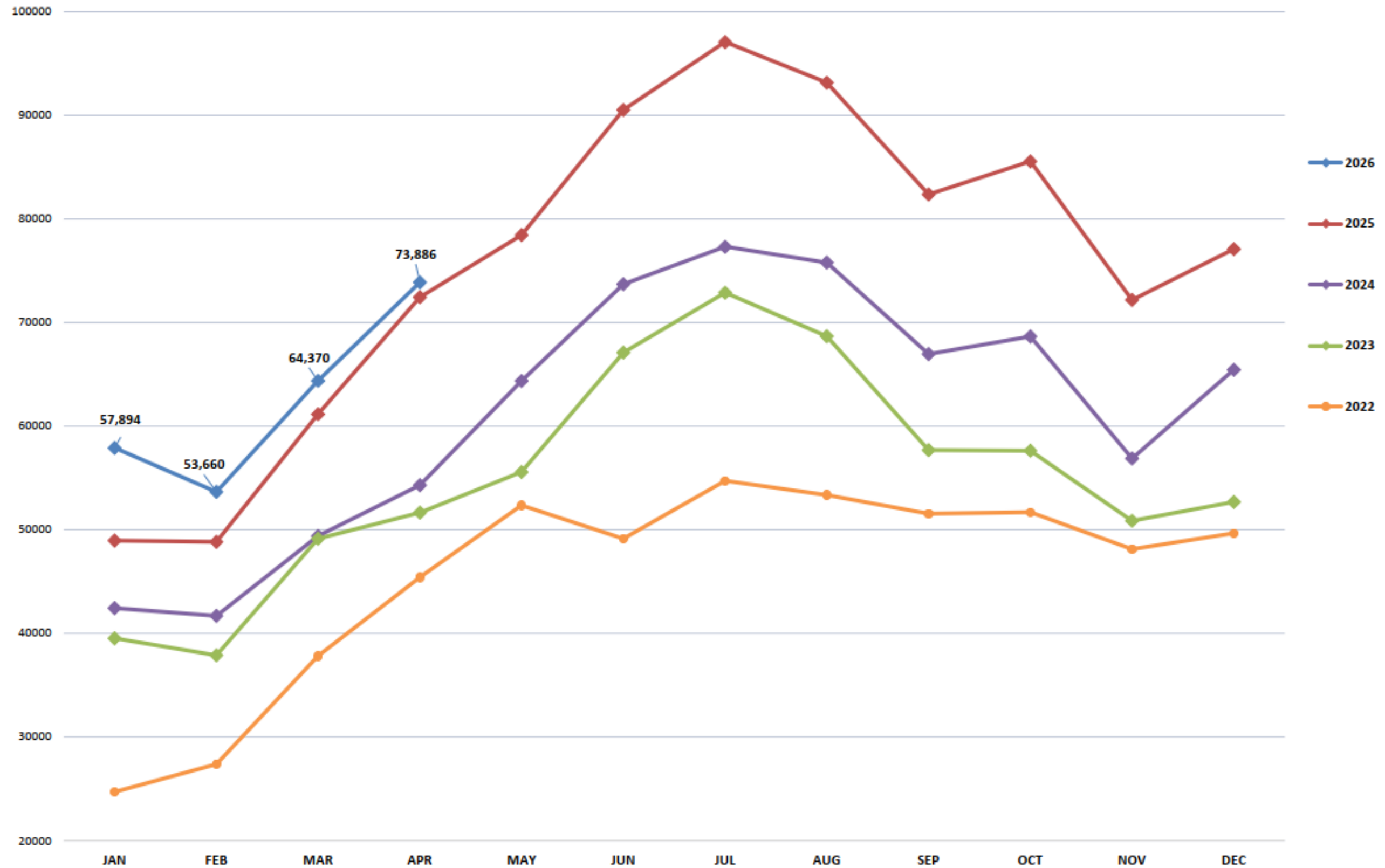
2022 2023 2024 2025 2026





# MONTHLY PASSENGER ENPLANEMENTS

2022 - 2023 - 2024 - 2025 - 2026

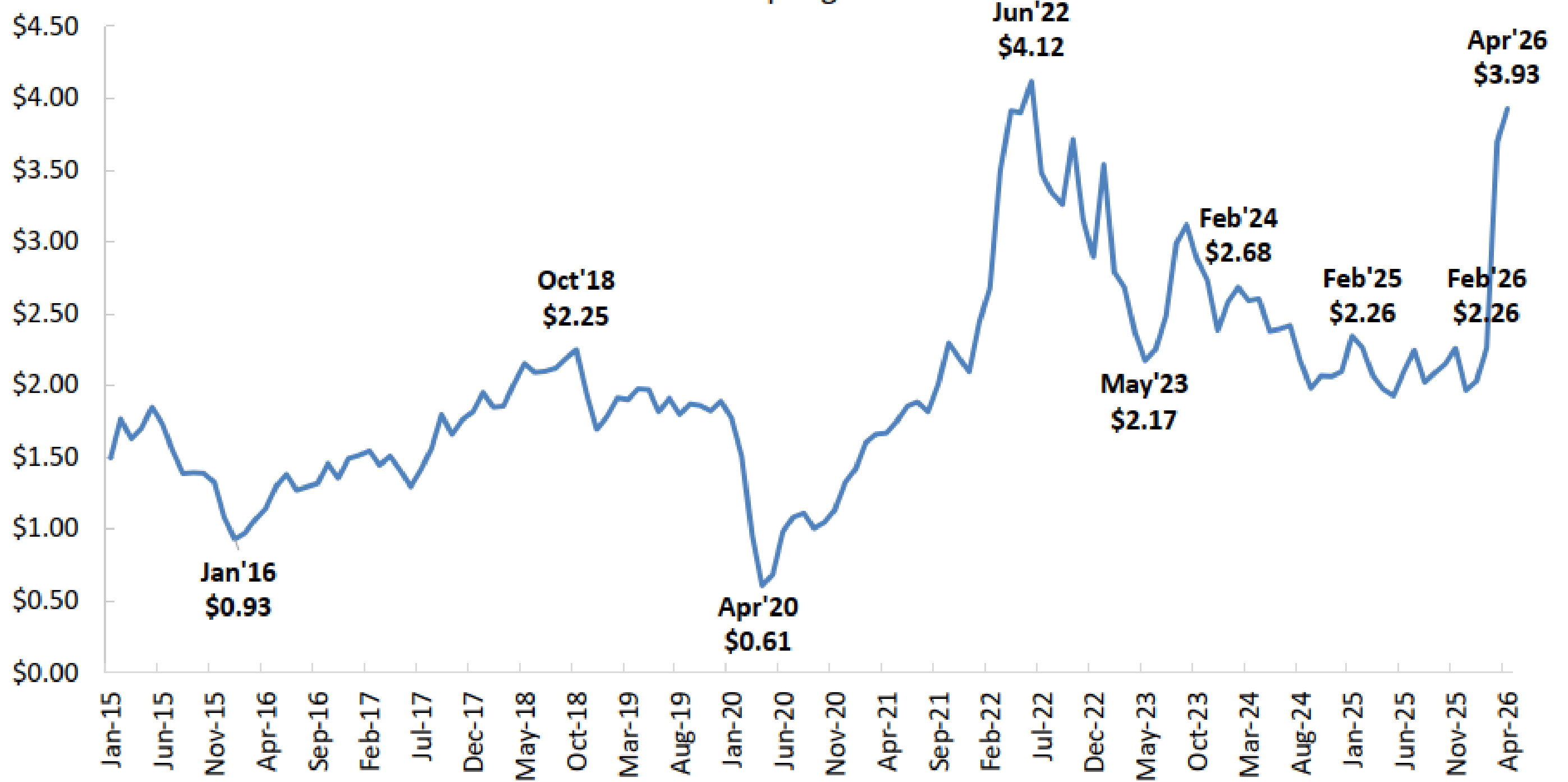


Source: Airline Passenger Statistics; ILM Airline Station Managers



# U.S. GULF COAST KEROSENE-TYPE JET FUEL SPOT PRICE FOB

Dollars per gallon

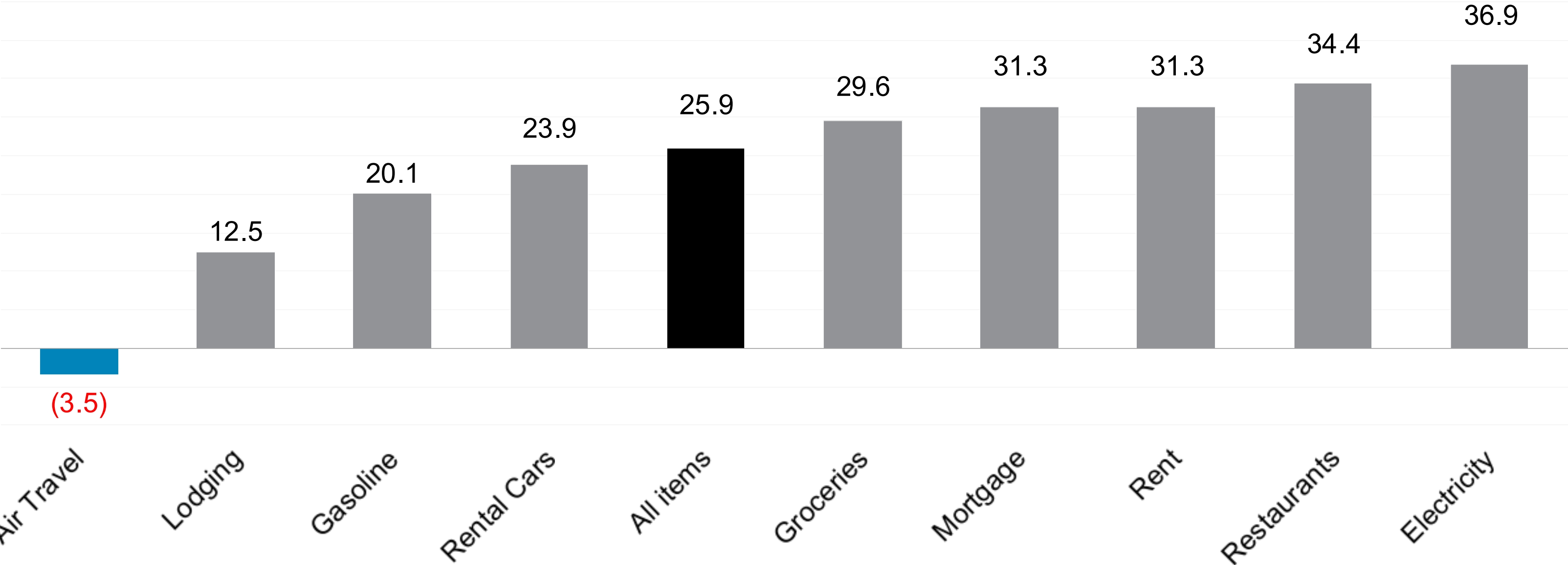


Source: U.S. Energy Information Administration; Ailevon Pacific Aviation Consulting analysis

# Since 2019, Consumers Have Faced Higher Prices for Housing/Food/Fuel But Not for Air Travel

CPI for Airline Fares *Fell* 3.5% from 2019-2025

### % Change in Consumer Price Index (CPI) for Selected Items: 2019-2025

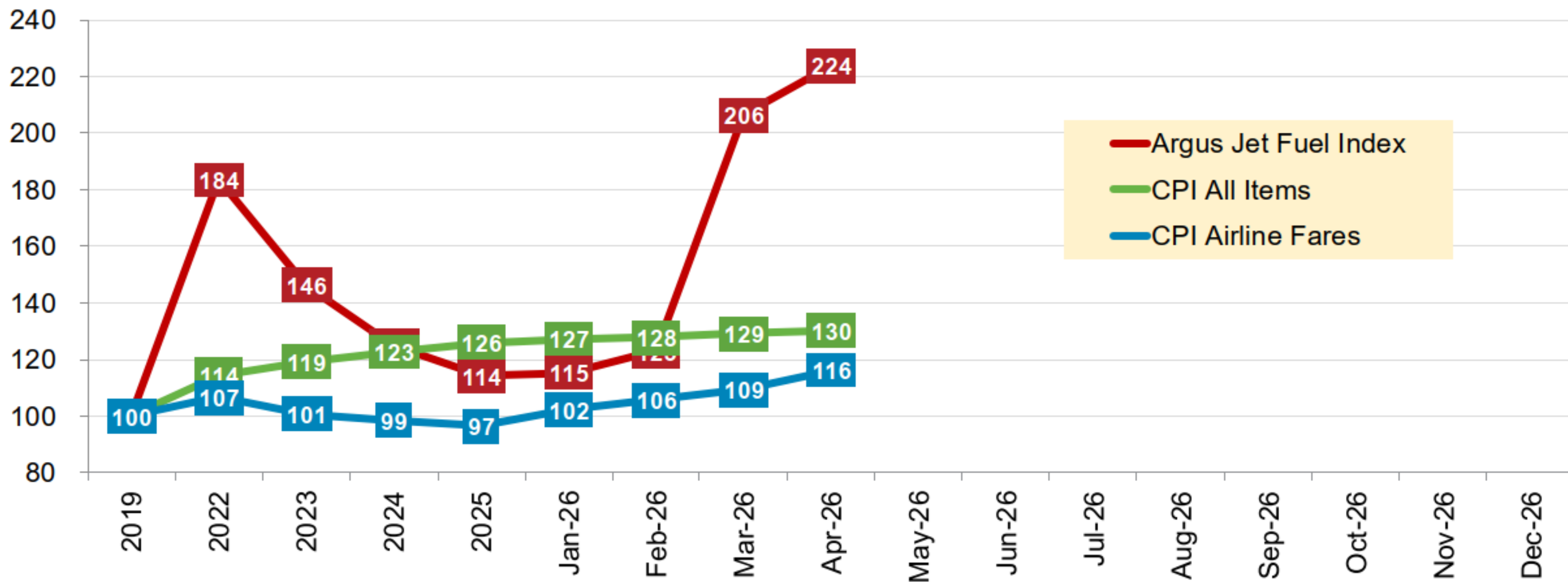


Source: Bureau of Labor Statistics

# From January to April 2026, the Jet Fuel Prices Rose 7x More Than the CPI for Airline Fares

## Post-2019, Airfares Have Lagged Overall U.S. Inflation and Jet Fuel Prices

**U.S. Consumer Price Index and Airline Fares\* CPI vs. U.S. Jet Fuel (Index: 2019 = 100)**



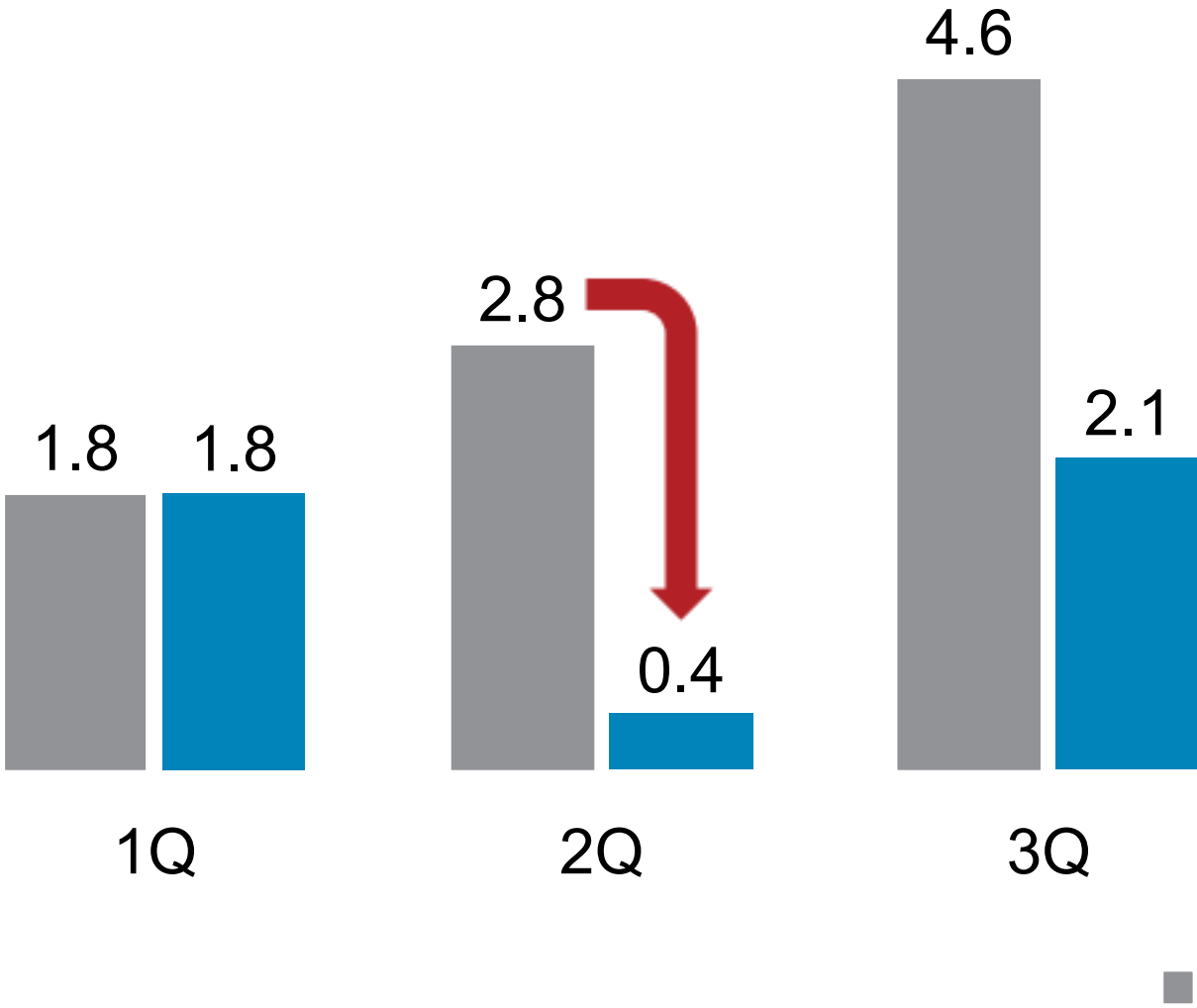
Source: Bureau of Labor Statistics and Argus Jet Fuel Index™

\* Includes applicable taxes fuel surcharges, airport, security, and baggage fees (for first checked bag)

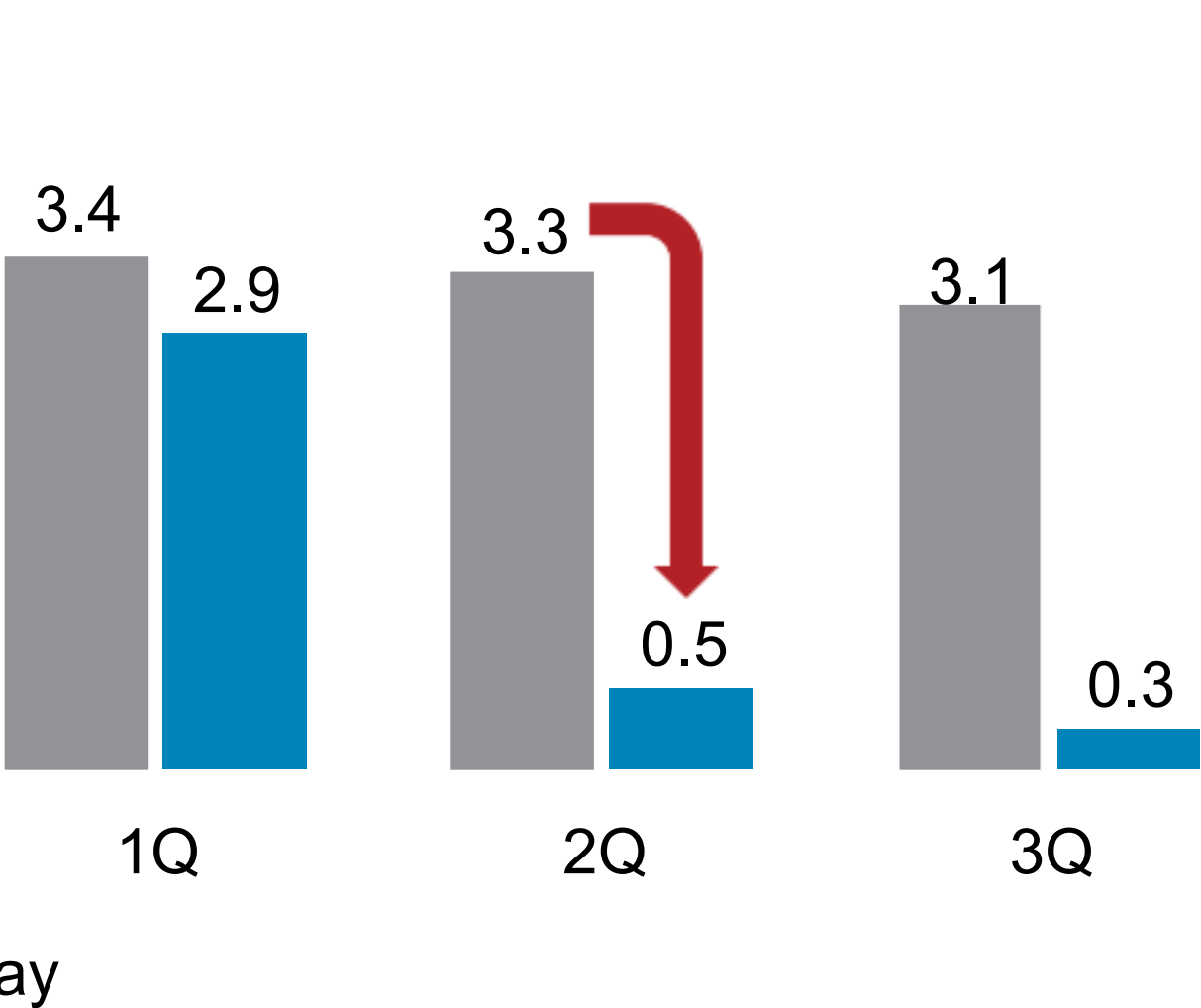
# With Fuel Prices Surging in 2026, U.S. Airlines Have Pared 2Q and 3Q Capacity Growth

## Reductions in International Flying Have Materially Outpaced Domestic Cutbacks

**Scheduled U.S. Domestic Capacity\***  
% Change YOY



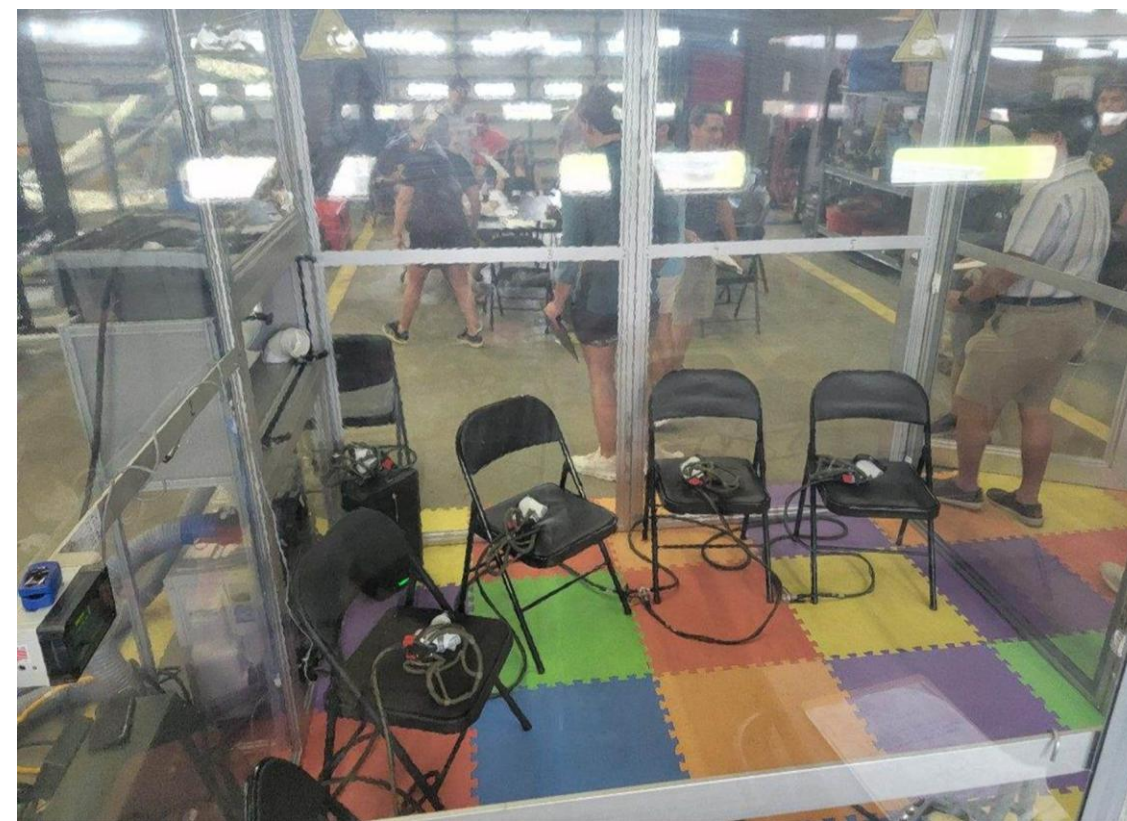
**Scheduled U.S. International Capacity\***  
% Change YOY



Sources: Cirium published schedules for all airlines domestically and Alaska/American/Delta/Hawaiian/JetBlue/Southwest/United internationally

\* Available seat miles (ASMs)

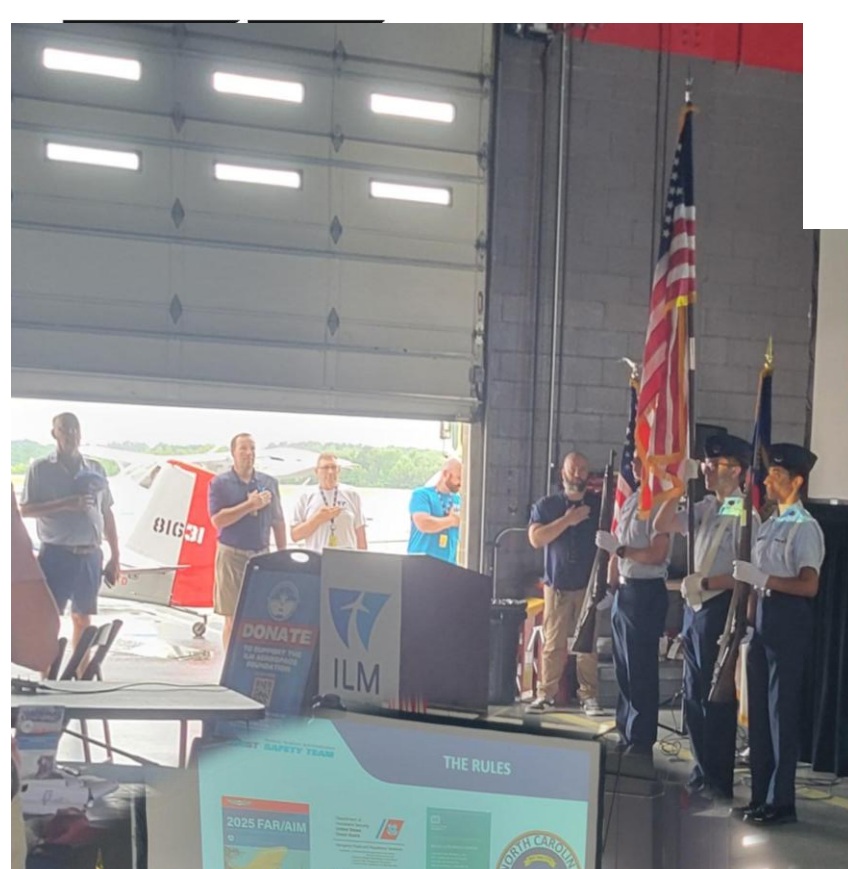
FAA PROTE  
Hypoxia  
Chamber @ ILM  
May 27-30th



107 Attendees during the week and 9 staff members per day



# ILM Aerospace Foundation General Aviation Day Event – May 30th



Bill Craig was awarded the FAA's Charles Taylor Master Mechanic Award during the event

Approximately 75 in attendance





# JUNE 2026

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
	Facilities & Business Development Committees	Finance & Executive Committees	Airport Authority Meeting			
<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>13</b>
<b>14</b>	<b>15</b>	<b>16</b>	<b>17</b>	<b>18</b>	<b>19</b>	<b>20</b>
					Juneteenth	
<b>21</b>	<b>22</b>	<b>23</b>	<b>24</b>	<b>25</b>	<b>26</b>	<b>27</b>
				Faison Gibson's Birthday		
<b>28</b>	<b>29</b>	<b>30</b>				



# JULY 2026

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
			Facilities & Business Development Committees		Independence Day Holiday <b>Admin Offices Closed</b>	Independence Day
5	6	7	8	9	10	11
		Finance & Executive Committees	Airport Authority Meeting			
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	



## Tab 6

- **Unfinished Business**

Closed session to consult with legal counsel pursuant to N.C.G.S. §143-318.11(a)(3) and to discuss matters relating to the expansion of industries & Economic Development pursuant to N.C.G.S. §143-318.11(a)(4).

- **New Business**

- **Adjournment**